

Lleida.net

INVESTORS PRESENTATION
April 2022

(OTCQX:LLEIF · EPA:ALLLN · BME:LLN)

INVESTMENT OPORTUNITY

Lleida.net (OTCQX:LLEIF) (EPA:ALLLN) (BME:LLN) is a top player in one of the fastest-growing markets in the post-COVID-19 future: the eSignature, eNotification, eContracting industries. Our ambition is to become the main European player in market industry within the next ten years through internationalization, R+D, proprietary technology, and transparent investor relationships.

Years of market leadership

207Patents

Top-performing listed company in Europe in 2020 (940% increase)

20Quarters with EBITDA growth



STOCK PERFORMANCE

Listed in Madrid since 2015, in Paris since 2018, in OTCQX International since 2020; quoted in Frankfurt since March 2021.





RECENT HIGHLIGHTS

- The Board of Directors has proposed a dividend distribution 25% higher than 2020 dividend.
- New subsidiary in Dubai to distribute registered services in the Middle East and Africa.
- Agreement with the Pan-African Postal Union to distribute Digital Postal Services in over 50 countries.
- 207 patents granted in 64 countries, including the United States
- Agreement to purchase 100% of the share capital of InDenova S.L and a full inorganic growth strategy
- Treasury exceeding the financial debt and almost \$7M available liquidity.



WE ARE A 25 YEARS OLD TRUST SERVICE PROVIDER

Our business goal is to provide trustworthiness and be a digital witness to our clients and their customers throughout their Signature processes and electronic communications.

We have become a leading player in the Trust Service industry thanks to our three business lines:



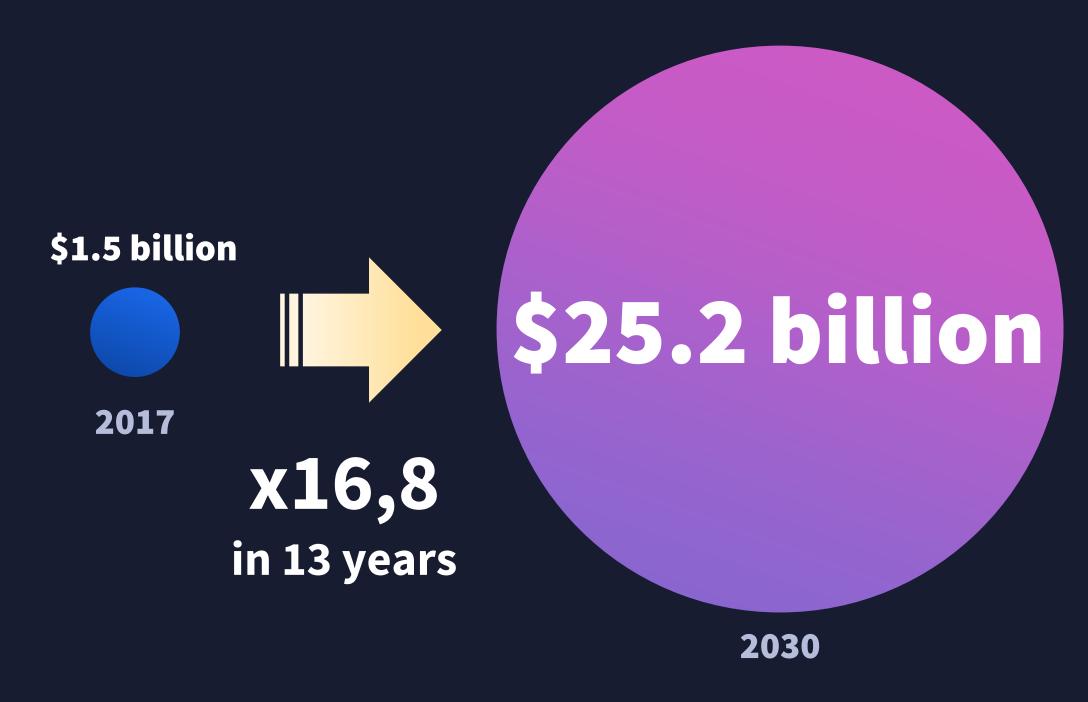
SaaS Services







MARKET POTENTIAL GROWTH



*Digital Signature Market To Generate Over \$25,211.3 Million Revenue by 2030 Says P&S Intelligence https://www.bloomberg.com/press-releases/2021-06-28/digital-signature-market-to-generate-over-25-211-3-million-revenue-by-2030-says-p-s-intelligence

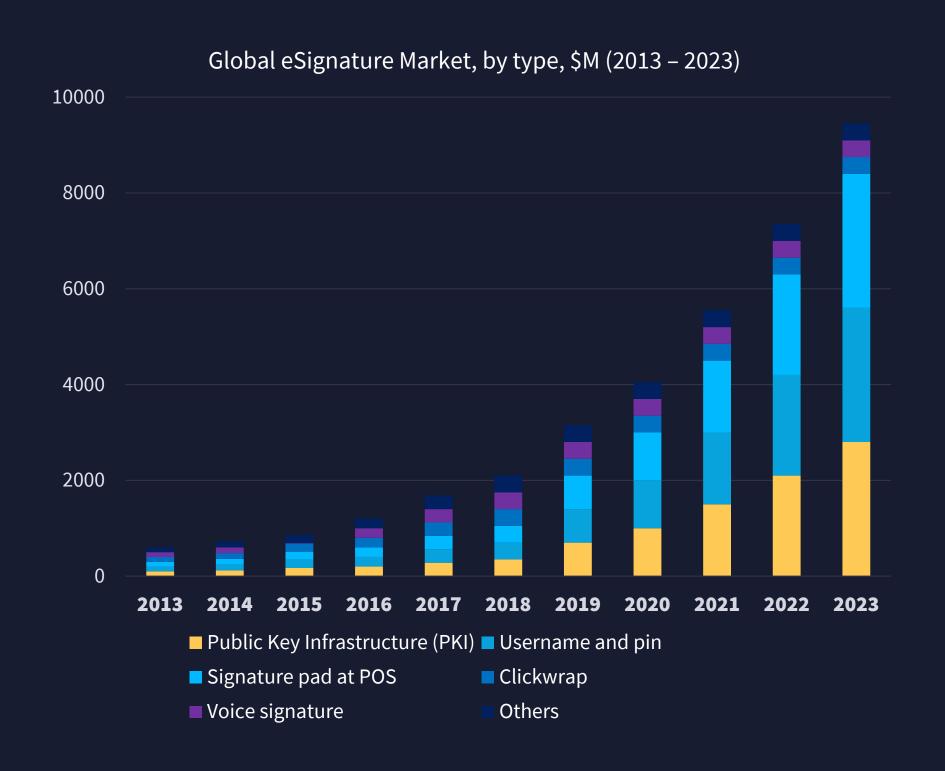
- There are over 75 countries globally that recognize the legal validity of eSignatures.
- North America is expected to generate 33% of the global revenue. Lleida.net has four patents in the country: Registered SMS, Registered Email, Registered Contracts, Registered Delivery.
- Legislative support to the eSignature technology is a growth driver taking place in all major markets.
- Growing security concern, rising government support coupled with rising adoption of advance technology in the developing countries, such as India, China, and Brazil, is expected to boost the demand of eSignature market in the period 2018-2023.



THE GLOBAL ESIGNATURE MARKET

From 2020, three market drivers will boost the digital signature business, where Lleida.net is strong and global:

- Increasing demand for security, workflow efficiency and supply chain enhancement in corporates.
- Legislative support to the eSignature technology
- Increasing online documentation processes







TEAM



LEADERSHIP TEAM

Sisco Sapena CEO

Arrate Usandizaga, CFO

Jordi Ramon, CTO

Beatriz García Torre, Chief Interconnection Officer

Pablo Gracia Betorz, Americas Director

Manuel Gallo, EMEA Director

Ramón Pedrosa, Director Investor Relations

BOARD OF DIRECTORS

Sisco Sapena CEO - Arrate Usandizaga, CFO - Beatriz García Torre Antonio López del Castillo - Jorge Sainz de Vicuña Barroso -Jordi Carbonell - Miguel Perez Subías - Marc Gallardo



BUSINESS SEGMENTS

SaaS Services

Core commercial products are SaaS-based, including Click & Sign, eKYC, and Openum eIDAS.
We provide 15+ governments with eCommunications solutions.

SMS Solutions

Our interconnection network reaches more then 150 countries through SMS and 2 Way SMS.

Wholesale Solutions

Application to peer traffic for sending large volume of information.



OUR CORE STRENGHTS









OUR THREE CHIEF SERVICES ARE STATE-OF-THE-ART FOCUSED IN SAAS SERVICES



Click & Sign is our cloud based eSignature platform.

We provide our API and also a customized version for big companies.



Under eKYC name, we offer a complete framework for Know Your Customer solutions, encompassing features from ID validation to video recorded onboarding.



Openum eIDAS is the cloud based solution for the electronic registered service compliant to European eIDAS regulation.



Key Sectors Trust Us



Banks & Fintechs



Health services





Real state





- Our standard solutions fit your needs, not the other way round. But we also have customized solutions.
- Our solutions cover all the Trust Services environment.
- We have 19 offices around the world and we love travelling.
- We develop our own technology and we patent it.
- Lleida.net is a dual listed company in Europe and in Wall Street.



KEY CONTRACTS



















KEY GOVERNMENT CONTRACTS

















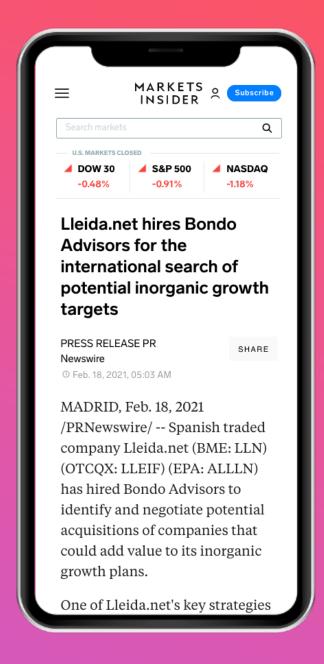


2020 - 2025 STRATEGY

A 2020-2025 Strategy focused on investors.

- Inspiring new investors to join our company in order to maintain and increase our daily liquidity levels (avg. 10,000 stocks/day).
- Developing new eSignature technologies to improve our market position at an international levels.
- Acquiring companies across the world in order to grow and strengthen our global capacity.
- Keeping debt at low operational levels
- Work on our ESG strategy to fulfil our Company promise: People, Planet and Profits.



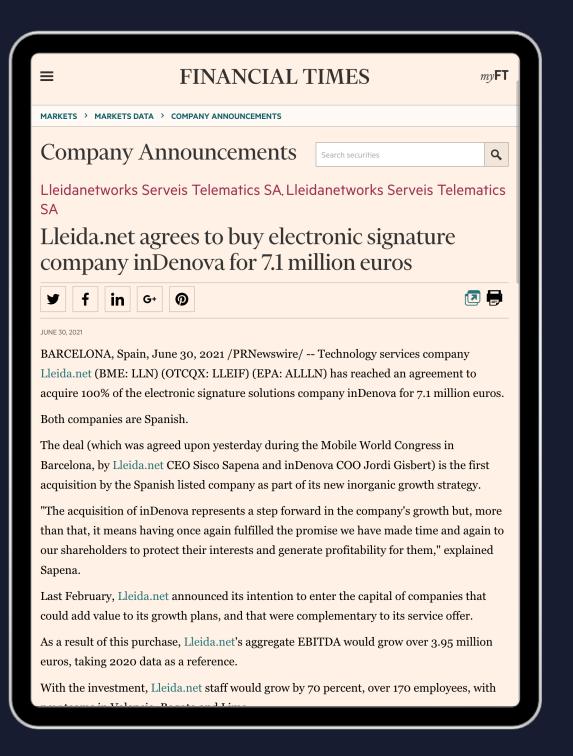


ASTRATEGY FOR INORGANIC GROWTH

One of Lleida.net's key strategies for the coming years contemplates the possible purchase of companies, worldwide, that could fit within its business model.



A STRATEGY FOR INORGANIC GROWTH





Under the provisions of Article 17 of the Regulation (EU) No 596/2014 regarding market abuse and article 228 of the modified text of the Spanish Stock Market Act, approved by Spanish Royal Legislative Decree 4/2015, of 23 October and related provisions, as well as Circular 3/2020 of BME MFT Equity on information to be provided by Growing Companies, we are hereby informing you of the following information relating to LLEIDANETWORKS SERVEIS TELEMÀTICS, S.A.: (hereinafter "Lleida.net", or the "Company "or the "Enterprise") brings to your attention the following information that has been prepared under the exclusive responsibility of the issuer and its administrators. The information outlined in this report is an estimate of LLEIDA.NET Income Statement for 1st half and Q2 FY2021 prepared on the unaudited accounting information available to the Board of Directors. Therefore, this information does not in any way substitute or may be considered the equivalent of the annual financial information provided in Circular 6/2018 MAB.





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