



Lleida.net

La Primera Operadora Certificadora

EN: https://investors.lleida.net/docs/en/20260526_HRelev.pdf

Other Relevant Information

LLEIDANETWORKS SERVEIS TELEMÀTICS, S.A.

Presentation for BME Medcap Forum

Pursuant to the provisions of Article 17 of Regulation (EU) No 596/2014 on market abuse, and Article 227 of Law 6/2023, of 17 March, on Securities Markets and Investment Services and concordant provisions, as well as Circular 3/2020 of the BME Growth segment of BME MTF Equity on information to be provided by Growth Companies, LLEIDANETWORKS SERVEIS TELEMÀTICS, S.A (hereinafter “Lleida.net”, the “Society” or the “Company”) hereby brings to your attention the following information, which has been prepared under the sole responsibility of the issuer and its Board of Directors:

On the occasion of the Company's participation in the 2026 Medcap Forum, to be held in Madrid between 26 and 28 May 2026, the corporate presentation to be used during the forum is hereby attached

We remain at your disposal for any further clarifications you may require.

Kind regards,

Madrid, 26 May 2026. Francisco

Sapena Soler

CEO and Chairman of the Board

Lleida.net (BME:LLN)

REGISTERED DIGITAL COMMUNICATIONS

Investor Presentation

FORO MEDCAP

MADRID, JUNE 2026



Building the compliance infrastructure behind Europe's digital transition

European Industry Leader

A leading European provider of registered digital communications — registered eSignature, eNotification and eContracting — and an eIDAS Qualified Trust Service Provider.

Best Year in 30 Years

FY 2025 closed with record EBITDA of €4.05M (+25%), net profit of €1.25M (+41%) and a Net Debt / EBITDA ratio of 1.43x — down from 2.29x at end-2024.

2026: Largest Client Expansion

Entered 2026 with 8,886 active clients, or a 55.62% YoY increase, the largest portfolio growth in 30 years of history.

Regulatory tailwind

Spain's Organic Law 1/2025 makes registered digital communications a procedural requirement — a TAM of 3.5M annual judicial proceedings and 3.3M active SMEs.

Capital markets profile

Present in Europe's core equity markets

BME Growth

Madrid

BME:LLN

Since 2015

10 years of trading

Euronext

Paris

EPA:ALLN

Since 2018

Euronext Growth

Frankfurt

& Stuttgart

Cross-listed

Since 2020

European retail visibility

31 YEARS OF LEADERSHIP

Founded in 1995, and listed since 2015, Lleida.net owns a robust Intellectual Property portfolio with over 350 patents granted in almost 70 countries, including the United States, China and India. The company has established a solid market presence across Europe and Latin America, with permanent offices in Perú, Colombia, UAE and other markets.

2025 Highlights

DERISKED CONCENTRATION

Top-20 = 37.88%

Top-10 client concentration at 25.43% and Top-20 at 37.88% of revenue, reflecting a structural shift to a diversified, recurring client base.

LARGEST CLIENT EXPANSION EVER

+55.62% YoY

8,886 active clients at the start of 2026 vs 5,710 a year earlier — the highest portfolio growth rate in company history. Base clients up 55.31% YoY in Q1 2026.

ACCELERATED DELEVERAGING

NFD/EBITDA 1.43x

Net Financial Debt down 23% during 2025 to €5.74M. NFD/EBITDA ratio improved from 2.29x at end-2024 to 1.43x.

Leadership in the certification industry

Structural assets built over 30 years

8,886+

Active clients
across Europe &
Latin America

300+

Global patents
in 60+ countries

€5M+

R&D invested
2020–2024
(~€1M/year)

eIDAS

Qualified Trust
Service Provider

15+

Governments
using our solutions

Business Segments

Core commercial products are **SaaS-based**, including Click & Sign, eKYC, Openum eIDAS, Click & Automate, USVC, Digital Certificates and CertValidator.

SaaS Services

We provide 15+ governments with eCommunications solutions.

Our interconnection network reaches more than **150 countries** through **SMS and 2 Way SMS**.

SMS Solutions

Wholesale Solutions

Application for peer traffic to send large volumes of data.

Four state-of-the-art SaaS products

Click & Sign

Cloud-based eSignature platform, available via API or as customised enterprise deployment.

Openum eIDAS

Cloud platform for electronic registered delivery, fully eIDAS-compliant, with omnichannel registered delivery (RCS, WhatsApp, email, SMS).

eKYC + CertValidator

End-to-end digital identity verification, ID validation, video onboarding and instant electronic certificate validation.

Click & Automate

No-code SaaS BPM solution with embedded eSignatures and registered communications for compliance-grade workflow automation.

Technological edge

Integrated proprietary solutions

Proprietary technology platforms developed in-house:

- **Click & Sign**
- **Openum**
- **eKYC**
- **CertValidator**
- **Click & Automate**



Comprehensive digital process automation

Technology that streamlines signatures, digital contracting, registered notifications and identity verification — all without additional programming.

Compliance

Built for regulated environments

Strict regulatory compliance (eIDAS)

All solutions are fully compliant with the European eIDAS Regulation, ensuring complete legal validity across the EU.

Qualified Trust Service Provider

Accredited as an authorized provider that certifies the security and legality of digital communications.

Own technological infrastructure

Internal technology teams with specialized developers, own cloud infrastructure, and direct technical support across Europe, Spain and Latin America.

Constant technological investment

Annual investment in digital solutions, technological infrastructure, IT security and regulatory compliance — focused on growth and continuous updating.

Company Cathalyzer

Organic Law 1/2025: from 'nice to have' to procedural requirement

WHAT CHANGED

Spain's Organic Law 1/2025, in force since 3 April 2025, made registered digital communications and pre-litigation negotiation procedurally mandatory across a broad set of judicial and pre-judicial procedures.

REFORMED LABOR FRAMEWORK

New Spanish labor regulations introduce a mandatory prior allegations phase in dismissal proceedings, generating additional structural demand for legally verifiable communications.

WHY IT MATTERS FOR LLEIDA.NET

Few European providers are equipped to deliver eIDAS-qualified registered communications at the volume and standardization the new framework requires. Lleida.net is one of them, with 30 years of operational track record and a deployment-ready commercial platform.

MARKET SIZE

3.5M

annual judicial proceedings in Spain affected by Law 1/2025

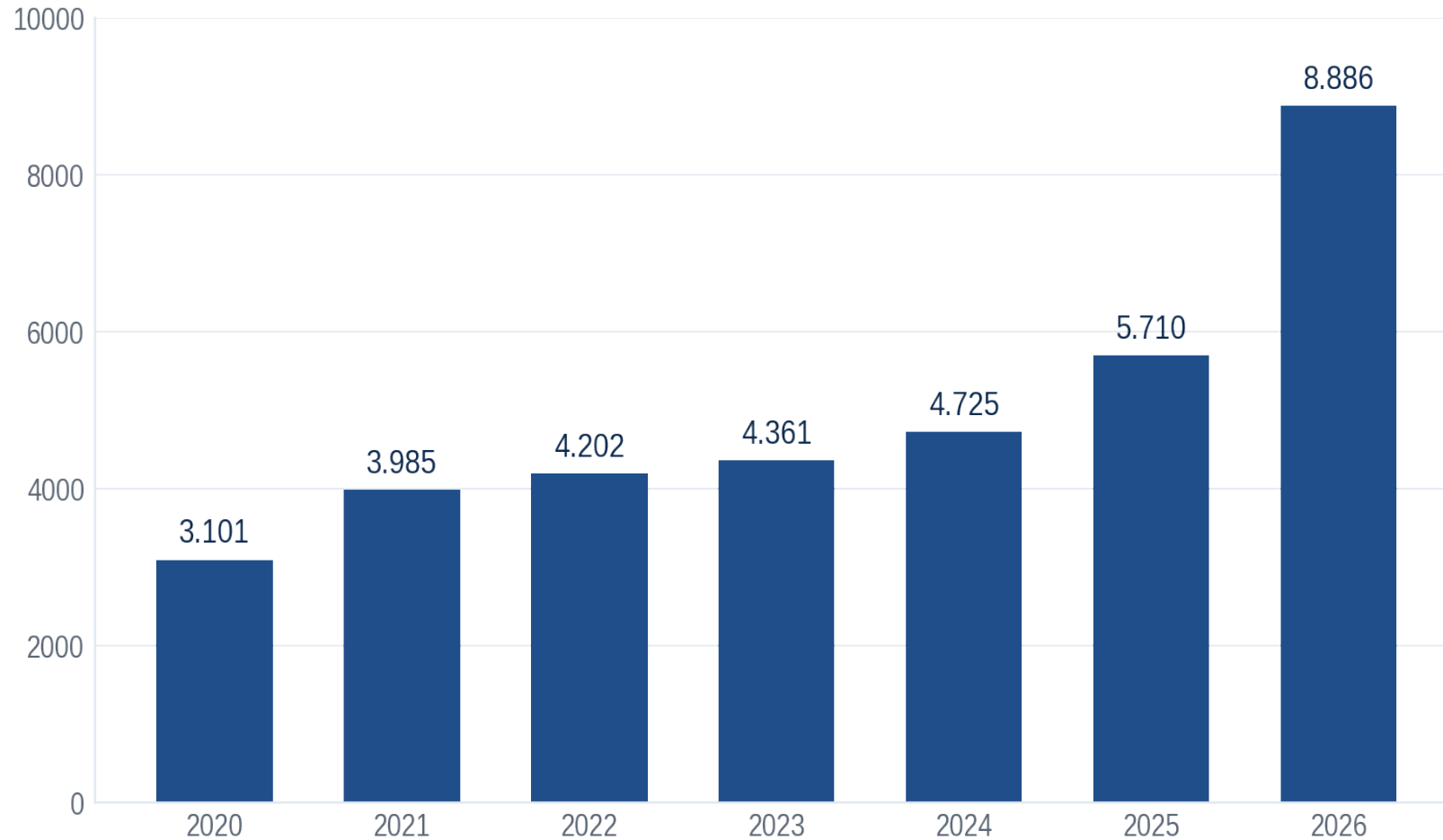
3.3M

active Spanish companies — 99.8% are SMEs

15+

governments already operating with Lleida.net solutions

A 55.62% client base expansion — the largest in our history



THE SHIFT

Client base growth in 2025 alone exceeded total client additions over the previous five years combined.

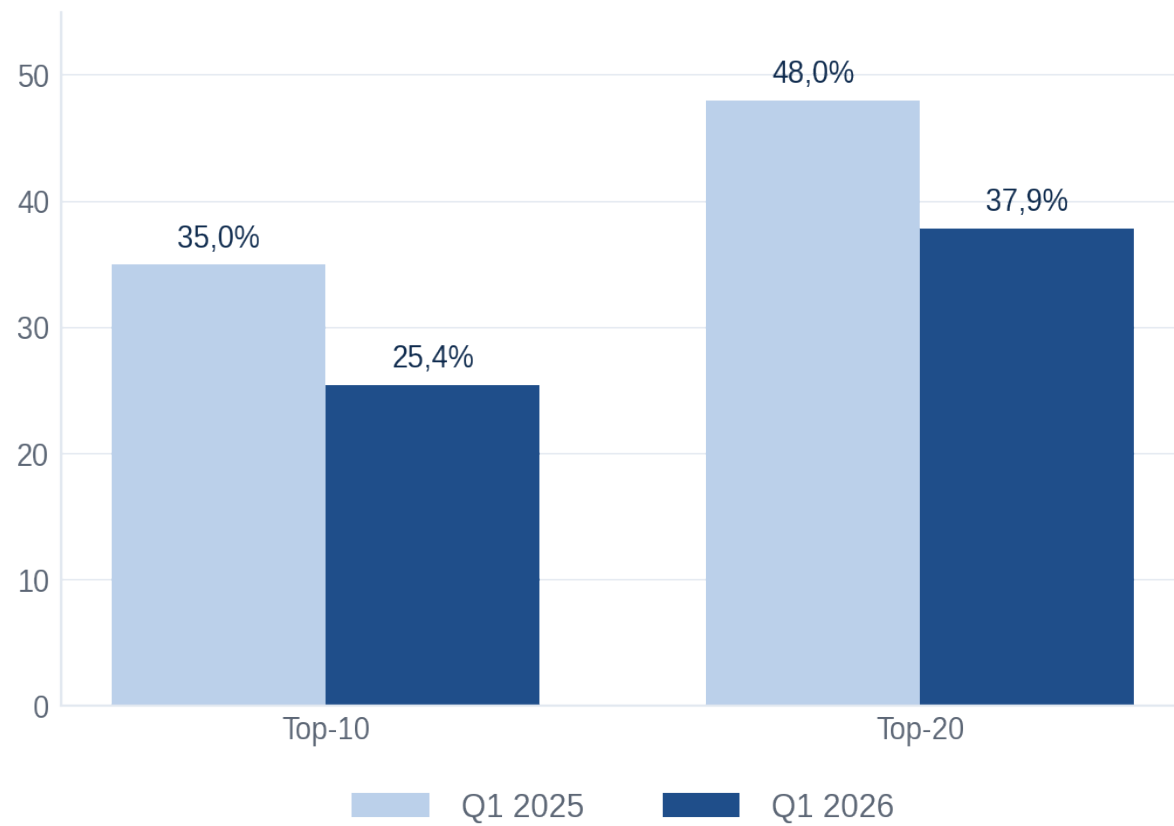
“Registered digital communication is finally becoming a structural requirement for companies operating in the European space.”

— Sisco Sapena, CEO

A less concentrated, more recurring revenue profile

CLIENT CONCENTRATION

% of revenue from top clients



KEY MOVES IN Q1 2026

+55.31%

YoY growth in base clients (<€500 billed/period), reaching 2,625 customers

51.14%

International billing share in Q1 2026 — geographic diversification confirmed

+29.76%

YoY growth in invoices issued — higher transaction velocity, lower per-client dependency

A diversified, recurring revenue base supports multiple expansion and downside protection. SaaS-like client economics become structurally more comparable to industry peers.

Trusted by key sectors

Deployed across regulated industries

Banks and fintech

Insurance and insurtech

Health services

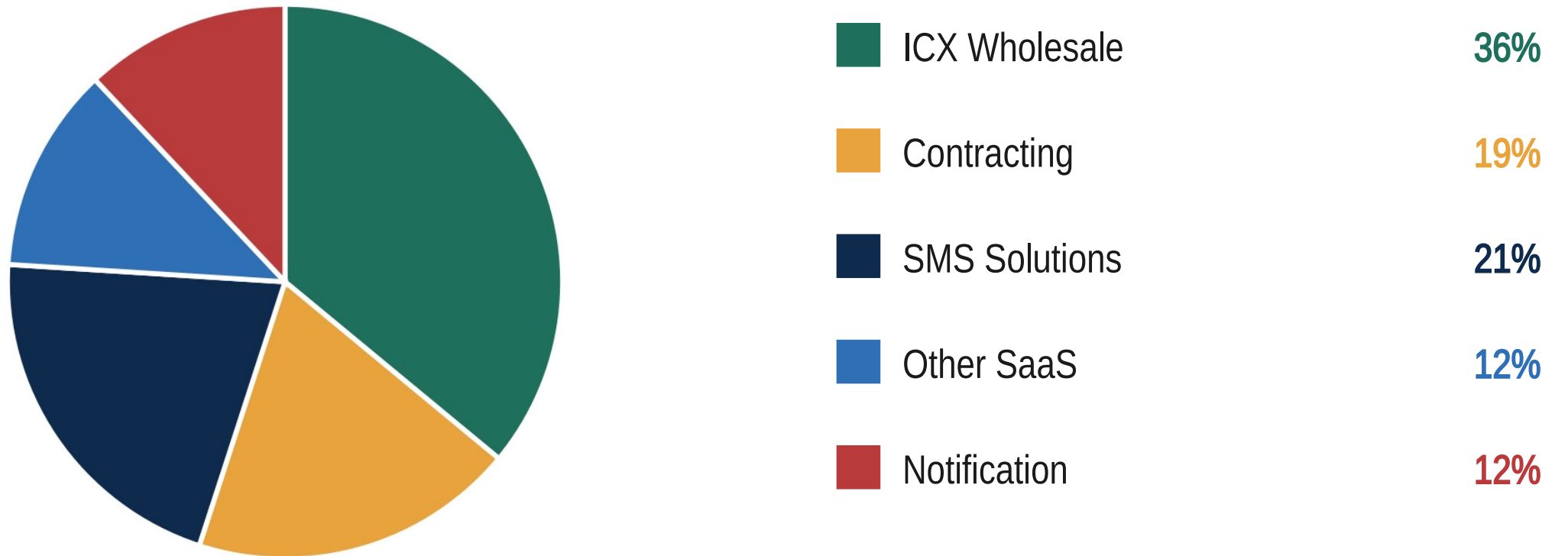
Energy and utilities

Real estate

**Governments and
administrations**

REVENUE BREAKDOWN

Current sales mix shows interesting growth in contracting services and ICX Wholesale



FY 2025 audited results — best year in 30 years

€ million	FY 2024	FY 2025	Δ
Revenue	19.06	19.32	+1%
Gross margin	10.18	10.61	+4%
EBITDA	3.24	4.05	+25%
Operating profit	1.10	1.64	+49%
Pre-tax profit	0.86	1.36	+57%
Net profit	0.88	1.25	+41%

SEGMENT PERFORMANCE

SMS Solutions €4.22M **+12%**

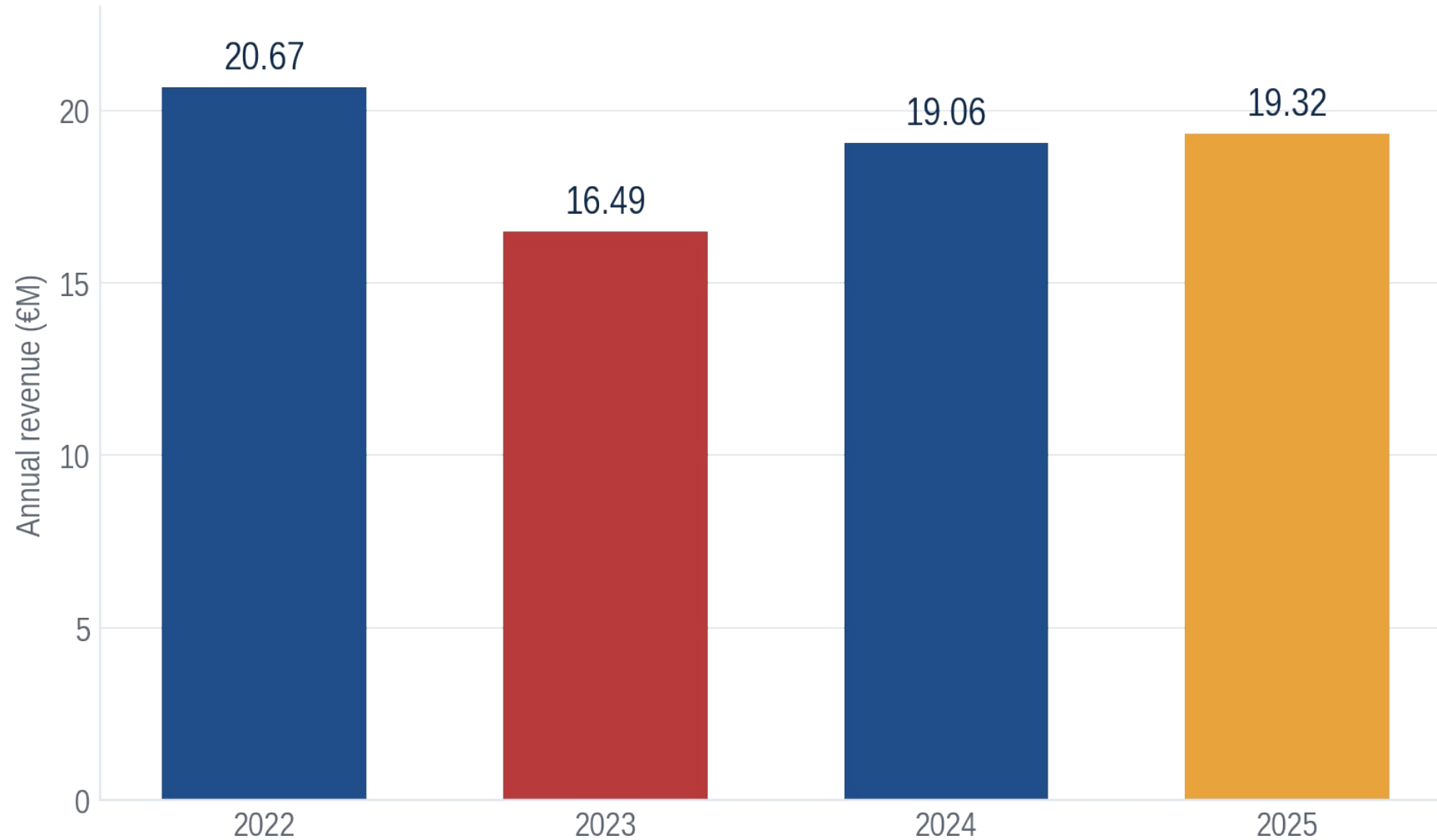
Notification €2.39M **+17%**
Fastest growing

Contracting €3.56M **+3%**
All-time high

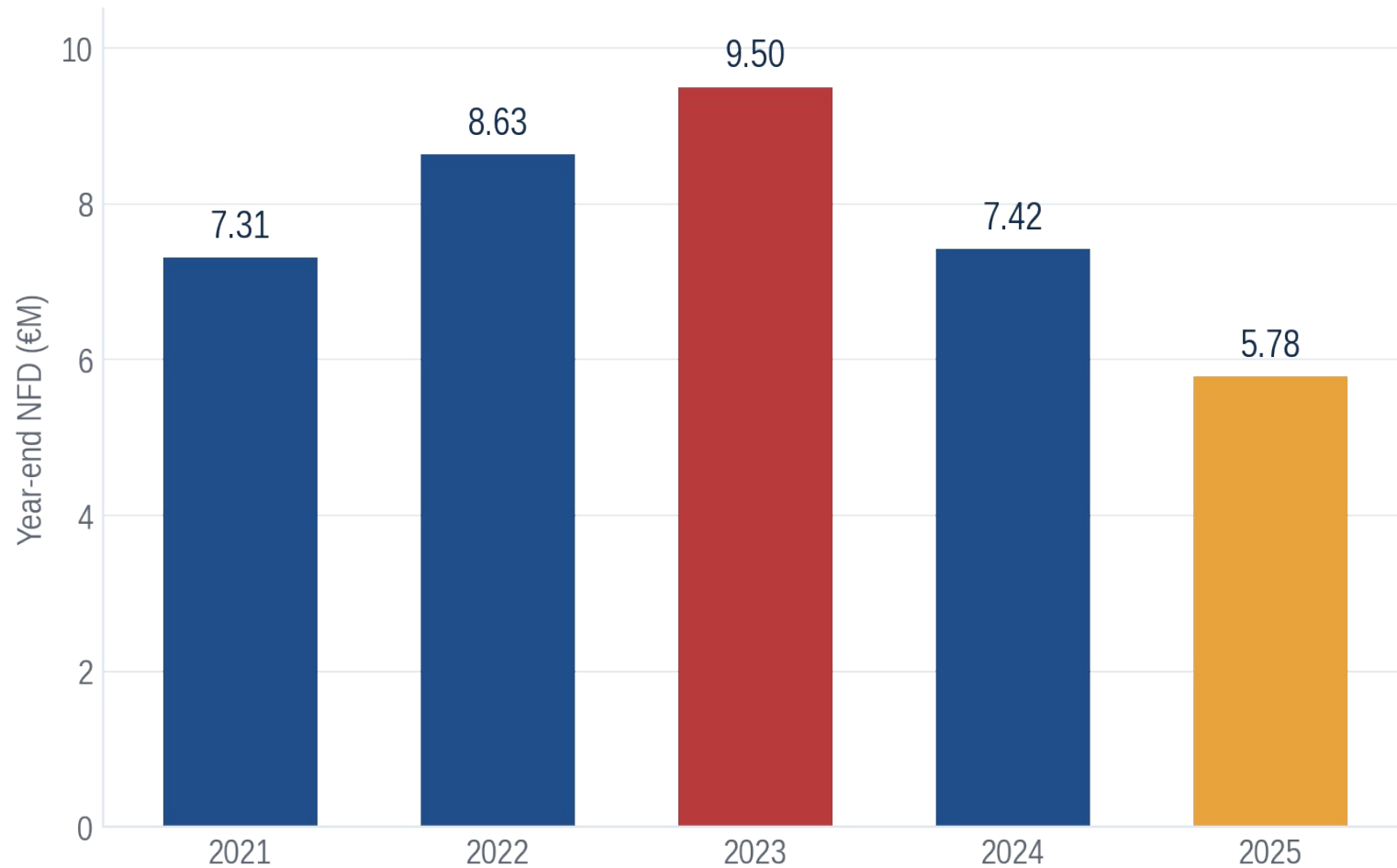
KEY TAKEAWAYS

- Margin expansion driven by 2% lower cost of sales and 14% lower external services; personnel expenses stable.
- Equity up 36%. Cash and short-term investments up €167k.
- R&D investment maintained at ~€1M.

Sustained margin recovery through 2025



Net Financial Debt — continued deleveraging



NFD/EBITDA

1.43x

vs 2.29x at end-2024

NFD REDUCTION 2025

-22%

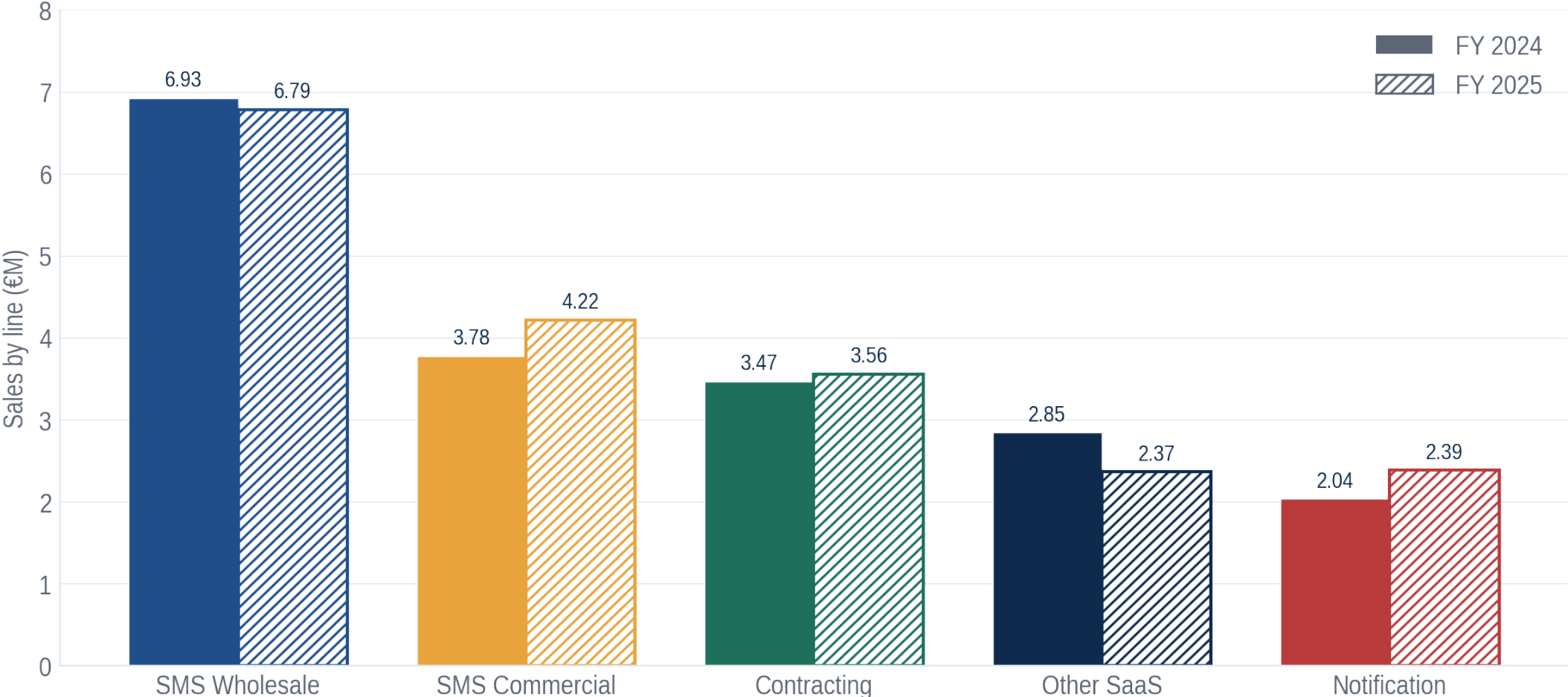
€7.42M → €5.78M (-€1.64M)

TOTAL FINANCIAL DEBT

-17%

€8.44M → €6.95M

Business line evolution — Notification leads regulatory-driven growth



Notification's accelerating growth directly reflects regulatory-driven adoption following Law 1/2025. Contracting reached an all-time high in 2025.

A new benchmark in governance

PARITY & GOVERNANCE

50 / 50

Gender parity on the Board — 50% women and 50% men, achieved in June 2025.

70%

Independent directors, well above market standard.

Lleida.net is deeply committed to sustainability

Among the first BME Growth companies to publish an ESG report

Achieved a **“B” rating** from the Spanish Institute of Analysts for its strength in ESG criteria — particularly highlighting its **Good governance, Transparency and fiscal responsibility**, and adherence to very high standards in Commitments (ethical code, fiscal transparency policy).

ESG rating

B

Spanish Institute of Analysts

Lleida.net has a new structural foundation in place to tackle the 2027-2030 challenges ahead.



Disclaimer.

De conformidad con lo dispuesto en el artículo 17 del Reglamento (UE) nº 596/2014 sobre abuso de mercado y en el artículo 227 de la Ley 6/2023, de 17 de marzo, de Mercados de Valores y Servicios de Inversión, y disposiciones concordantes, así como en la Circular 3/2020 del segmento BME Growth de BME MTF Equity sobre información a suministrar por las Empresas en Expansión, por la presente LLEIDANETWORKS SERVEIS TELEMÀTICS S. A.: (en adelante "Lleida.net, o la "Sociedad" o la "Compañía") pone en su conocimiento la siguiente información que ha sido elaborada bajo la exclusiva responsabilidad del emisor y de sus administradores.

La información detallada en este informe constituye una presentación para el Foro MedCap del 2026 y ha sido elaborada a partir de la información contable no auditada de la que dispone el Consejo de Administración.



Thank you.

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