

Madrid, 29 July 2025

# OTHER RELEVANT INFORMATION LLEIDANETWORKS SERVEIS TELEMÀTICS S.A.

CheckPoint Partners issues a new analysis with the second 2025 data, maintaining a target price of four euros per share and benchmarking against peer transactions.

Under the provisions of Article 17 of the Regulation (EU) No 596/2014 regarding market abuse and article 227 of the modified text of the Spanish Stock Market Act, approved by Spanish Royal Legislative Decree 6/2023, of 17 March and related provisions, as well as Circular 3/2020 of BME MFT Equity on information to be provided by Growing Companies, we are hereby informing you of the following information relating to LLEIDANETWORKS SERVEIS TELEMÀTICS, S.A.: (hereinafter "Lleida.net", or the "Company "or the "Enterprise") brings to your attention the following information that has been prepared under the exclusive responsibility of the issuer and its administrators:

Spanish equity research firm CheckPoint Partners has published an updated analysis of Lleida.net, incorporating data from the second four-month period and the first half of 2025. The report, released one day after the company's earnings announcement, states that the company "continues to be the most attractively valued stock in our coverage of small-cap ICT firms in Spain

The report is enclosed with this Relevant Event and is also available for download via the following link:

https://www.bmegrowth.es/docs/analisis/2025/07/05089 Analisis 20250729 1.pdf

We are available for any further clarification or detailed discussion you might require.

Kind regards,

Madrid 29 July 2025

Mr. Francisco Sapena CEO and Chairman of the Board



# Lleida.net

# BUY

## Strong bottom line, driven by margin expansion

Analyst: Guillermo Serrano - gfs@checkpointp.com

7am, 29th July 2025\*

<u>Ileida.net</u> has reported a 2Q25 97% increase in Profits b/Tax to €296k, driven by margin expansion. A flat Sales growth of €4.8 million, a Gross Profit increase of 9% to €2.7 million and a 1% decline in Cash Opex, were behind the reported quarterly Ebitda (cash) to €0.7 million, up by 53%.

The core Contracting and Notification divisions rose by 15% and 22% this quarter, but the overall sales growth of the SaaS division was dragged to flat growth by the 39% drop in Other SaaS.

The headline SMS divisions sales were flat on the quarter at €2.9 million, although the higher margin SMS solutions rose 14% and the lower margin ICX dropped 8%.

Net Financial Debt has been reported at €6,3 million vs €9.6 million in 2Q24, a 35% decline. The Net Debt/Cash Ebitda (LTM) stands now at 2.1x, when a year ago the LTM Cash Ebitda stood at -€74k which may have raised concern with investors. No longer.

### **Price Target and Valuation**

LLN is now trading on 2025 and 2026 EV/Ebitda (cash) multiples of 7x and 5x, respectively, in our view not consistent with the valuation multiples of a growth company.

Even if we use the Last 12-months Ebitda (cash) of €3 million, the EV/Ebitda multiple stands at 9x which is still undervalued by comparables and historical standards.

We maintain our 12-18-month price target at €4.00, which would place the stock at a 2026 EV/Ebitda (cash) multiple of 14x.

### **Equities**

### **BME Growth**

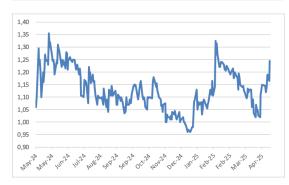
Price (5pm 28/7/25): €1,29

RIC: LLN.MC

Target Price (12-18 m): €4.00

52-Wk range (€): 1.36 - 0.96
Cap. Bur. (€ millones): 21,3
No. Shares (millions): 16,05
Avg. daily Vol. (€,12m): 58k
Daily volatility (avg. LTM): 5.1%

### Price Chart (12 months)



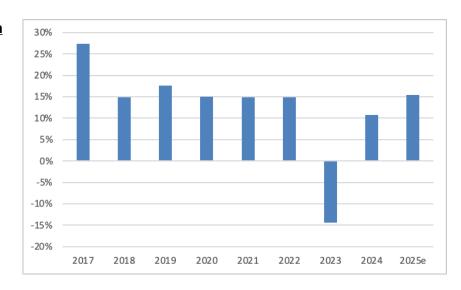
(€ millions)	2023	2024	2025e	2026
Turnover	16,6	19,1	21,0	23,0
Ebitda	-1,2	2,1	3,7	4,3
Net Profit	-2,7	0,9	2,3	3,0
EPS	-0,17	0,06	0,14	0,18
Net Debt	9,5	7,4	4,5	0,6
Net Debt	9,5	7,4	4,5	0,6
Net Debt  EV/Sales	9,5 1,8	7,4 1,5	4,5 1,2	0,6
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EV/Sales	1,8	1,5	1,2	0,9
EV/Sales EV/Ebitda	1,8 -25,1	1,5 13,1	1,2 6,9	0,9 4,9



## The company continues on a growth path...

Lleida net has delivered Gross Profit growth over the years, at an average of 15%, excluding its *Annus Hornbills* of 2023. With no capital increases since its IPO in 2015, it has managed almost to triple its Gross Profit over the past ten years. The record is a good one, and this 2Q25 growth of 9% is just slightly below the trend (1Q25 at 18% growth was just slightly over the trend). Taking both 1Q25 and 2Q25 quarters together, Gross Profit growth was 14%, in line with trend growth.

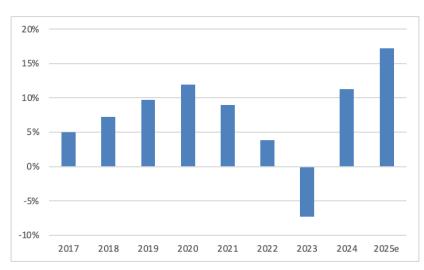
## **Gross Profit Growth** 2017-2025e



Source: Checkpoint

The Ebitda (cash) margin evolution has been a positive one as well, contributing to a 7.5x increase in Ebitda (cash) since the reported €0,5 million in 2017 (and 30x since the €0,1 million reported in 2016). This 2Q25, the margin was 14% versus 9% in 2Q24, which has contributed to a 53% increase in Ebitda (cash).

### Ebitda (cash) Margin 2017-2025e



Source: Checkpoint





Both the long-term trends and the reported 2Q25 numbers point towards a robust Profit before Tax growth of 97%, which in our view is the most relevant metric of them all. We continue to see a positive outlook and therefore maintain our earnings forecasts unchanged, following these 2Q25 results.

... yet, it remains the most attractively valued stock in our ICT Small Cap universe

	Price	Mkt Cap	Performance		Liquidity	EV/	EV/	Price/	
	Last	million	1m	3m	12m	Yr Tr Vol /	Sales	Ebitda	Earnings
	(€)	(€)	(%)	(%)	(%)	Mkt C. (%)	(x)	(x)	(x)
480	17,60	49	1%	36%	52%	6%	1,5	14,7	18,8
Agile Content	2,04	48	-12%	-18%	-40%	9%	0,7	10,7	neg.
Altia	6,40	446	2%	19%	36%	1%	1,7	16,5	23,0
Amper	0,15	325	-3%	5%	<b>57%</b>	123%	0,6	15,4	22,8
Catenon	1,25	24	-3%	56%	26%	32%	1,6	9,6	12,5
FacePhi	2,50	65	-6%	7%	48%	26%	1,6	neg.	neg.
Gigas	5,60	70	-3%	-7%	-17%	8%	1,2	5,5	31,4
Izertis	10,20	297	11%	13%	-4%	4%	1,9	13,6	53,4
Lleida.net	1,29	21	12%	8%	8%	43%	1,2	6,7	7,9
Llorente y Cuenca	10,60	125	<b>17</b> %	35%	12%	3%	1,5	14,4	16,0
Making Science	9,10	83	2%	2%	14%	7%	0,4	7,8	0,0
Sngular	2,96	161	17%	44%	-4%	5%	1,3	13,5	22,0
ICT Sector (Small Caps)		1.714					1,3	11,7	20,8

Source: Checkpoint

Lleida net is currently trading on a 12-month forward Ebitda (cash) multiple of 6.7x, which compares to a sector average of 11.7x and a discount of 47%.

We expect 2025 Ebitda growth of 25% in our universe to an estimated €136 million, whilst for Lleida net we expect 75% growth in Ebitda. Lleida net compares better in terms of operating earnings growth relative to its market peers.

In our view, there is no justification for such a large discount and we expect the gap to narrow over the coming months.





## Profit and Loss Account by Quarter: 2023, 2024, and 2025

(€ 000′)	2Q23	2Q24	2Q25	<b>24/23</b> (%)	<b>25/24</b> (%)
	856	784	904	-8	15
Contracting Notification	374	525	643	-o 40	22
Other SaaS	374 716	525 649	397		-39
Software Services	1.946	1.958	1.944	-9 1	-39 -1
				_	_
SMS Solutions	867	1.008	1.148	16	14
ICX	1.230	1.897	1.752	54	-8
Turnover	4.043	4.863	4.844	20	0
Cost of sales	-1.833	-2.359	-2.111	29	-11
Gross Profit	2.210	2.504	2.733	13	9
Gross Margin	55%	51%	56%		-
Cross mangin	5575	02/0	2070		
Capitalized R&D	204	275	275	35	0
Personnel Expenses	-1.719	-1.412	-1.484	-18	5
Other SG&A	-761	-636	-553	-16	-13
Depreciation	-513	-523	-517	2	-1
Operating Costs	-2.993	-2.571	-2.554	-14	-1
Operating Income	-579	208	454	n.m.	118
Operating Margin	-14%	4%	9%		
Ebitda	-66	731	971	-1.208	33
Ebitda Margin	-2%	15%	20%		
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Ebitda (Cash)	-270	456	696	-269	53
Ebitda Margin	-7%	9%	14%		
Non-recurrent expenses	-109	34	-15	n.m.	n.m.
Financial Costs (net)	-71	-58	-158	n.m.	n.m.
Profit Before Tax	-650	150	296	n.m.	97
Cash Flow	-341	432	644	n.m.	49

Source: LLN, Checkpoint partners



## **Profit and Loss Account 2023-2026e**

(€ millions)	2023	2024	2025e	2026e
Sales by division				
Contracting	3,1	3,5	4,2	4,7
Notification	1,6		•	-
Other SaaS	2,9		-	4,2
Software Services	7,6	8,4		-
SMS Solutions	3,3	3,8	-	4,3
ICX	5,6	6,9	6,9	7,2
			,-	
Turnover	16,6	19,1	21,1	23,2
Cost of sales	-7,3	-8,9	-9,2	-9,7
Gross Profit	9,3	10,2	12,0	13,4
% y-o-y growth	-14%	11%	17%	12%
Gross Margin	56%	54%	57%	58%
				4.0
Capitalized costs (R&D)	0,9	1,0	1,0	1,0
Personnel Expenses	-6,7	-5,5	-5,8	-6,2
Other SG&A	-3,7	-2,6		
Depreciation	-2,1	-2,1	-1,8	-1,6
Operating Income	-2,5	1,1	2,9	4,0
Operating Margin	-15%	6%	14%	17%
Ebitda	-0,3	3,2	4,7	5,6
Ebitda Margin	-2%	17%	22%	24%
Ebitda (ex-capitalizations)	-1,2	2,1	3,7	4,6
Ebitda Margin	-7%	11%	17%	20%
e:	0.0	0.0	0.0	0.0
Financial Results	-0,3	-0,2	-0,2	0,0
Profit Before Tax	-2,7	0,9	2,7	3,9
Tax	0,1	0,0	-0,4	-0,8
Net Income	-2,7	0,9	2,3	3,1
Net income attr. to shareholders	-2,6	0,9	2,3	3,2
Minority Interest	0,0	0,0	0,0	0,0

Source: LLN, Checkpoint partners





## Balance Sheet 2023-2026e

(€ millions)	2023	2024	2025e	2026e
Fixed Assets	10,8	11,1	10,7	9,7
Intangible Assets	9,5	8,8	8,4	7,4
Tangible Assets	0,5	0,4	0,4	0,4
Investments in Group Companies	0,0	0,0	0,0	0,0
Other Investments	0,1	0,1	0,1	0,1
Deferred Assets	0,6	1,7	1,8	1,9
Current Assets	6,8	6,5	7,2	8,1
Debtors	5,1	5,2	5,6	6,1
Short Term Investments	0,4	0,0	0,0	0,0
Short Term Accruals	0,3	0,3	0,3	0,3
Cash	1,0	1,0	1,2	1,6
Assets	17,6	17,5	17,9	17,8
Shareholders' Funds	3,0	4,1	6,4	9,5
Capital	0,3	0,3	0,3	0,3
Share Premium	5,2	5,2	5,2	5,2
Reserves	1,5	1,8	1,8	1,8
Repurchase of share capital	-1,4	-0,2	-0,2	-0,2
Profit and Loss account	-2,6	0,9	2,3	3,2
Long Term Provisions	0,2	0,0	0,0	0,0
Long Term Debt	5,5	3,7	3,6	1,1
<b>Current Liabilities</b>	8,7	9,4	7,6	6,9
Short Term Debt	5,4	4,7	2,4	1,2
Provisions	0,0	0,2	0,2	0,2
Creditors	3,3	4,5	5,0	5,5
Liabilities	17,1	17,2	17,6	17,5
(€ millions)				
Dividends	0,0	0,0	0,0	0,0
Working Capital	1,9	0,7	0,6	0,7
Debtor Turnover (days)	118	99	94	93
Creditor Turnover (days)	65	83	99	103
(32)-1				
Financial Debt	9,7	8,4	5,9	2,2
Cash	1,4	1,0	1,3	1,7
Net Debt	9,5	7,4	4,6	0,6

Source: LLN, Checkpoint partners





### **Checkpoint Recommendation System**

The Checkpoint Recommendation System is based on absolute returns, measured by the upside potential (including dividends and capital reimbursement) over a 12-month time horizon. Checkpoint recommendations (or ratings) for each stock comprises 3 categories: Buy (B), Neutral (N) and Sell (S).

Buy: the stock is expected to generate total return of over 15% during the next 12 months time horizon Neutral: the stock is expected to generate total return of -15% to +15% during the next 12 months time Sell: the stock is expected to generate total return under -15% during the next 12 months time horizon.

### History of recommendations

Date	Recommen.	Price (€)	Target P.(€)	Period	Analyst
21.01.2020	BUY	1.35	1.80	12 months	Guillermo Serrano
21.04.2020	BUY	1.75	3.00	12 months	Guillermo Serrano
21.07.2020	BUY	4,34	6.00	12 months	Guillermo Serrano
26.10.2020	BUY	8,90	12.00	12 months	Guillermo Serrano
26.01.2021	BUY	6.00	11.35	12 months	Guillermo Serrano
20.04.2021	BUY	6.28	11.15	12 months	Guillermo Serrano
22.07.2021	BUY	5.59	11.15	12 months	Guillermo Serrano
11.11.2021	BUY	4.38	9.00	12 months	Guillermo Serrano
22.02.2022	BUY	3.24	9.00	12 months	Guillermo Serrano
04.05.2022	BUY	4.06	9.00	12 months	Guillermo Serrano
11.08.2022	BUY	2.50	7.50	12 months	Guillermo Serrano
25.10.2022	BUY	1.84	6.00	12 months	Guillermo Serrano
09.03.2023	BUY	2.27	5.00	12 months	Guillermo Serrano
10.05.2023	BUY	1.64	5.00	12 months	Guillermo Serrano
05.09.2023	BUY	1.15	3.00	12 months	Guillermo Serrano
12.12.2023	BUY	0.80	3.00	12 months	Guillermo Serrano
06.05.2024	BUY	1.10	3.00	12 months	Guillermo Serrano
24.07.2024	BUY	1.22	3.00	12 months	Guillermo Serrano
30.10.2024	BUY	1.10	3.00	12 months	Guillermo Serrano
05.02.2025	BUY	1.33	3.00	12 months	Guillermo Serrano
06.05.2025	BUY	1.33	4.00	12 months	Guillermo Serrano
29.07.2025	BUY	1.29	4.00	12 months	Guillermo Serrano

Checkpoint does and seeks to do business with companies covered in its research reports. As a result, investors may take the view this could affect the objectivity of the report and therefore should consider this report as only a single factor in making their investment decision.

<u>Frequency of analyst reports:</u> at present Checkpoint has committed to a quarterly update of Lleida.net financial and operational performance.

<u>Investment horizon:</u> our reports focus mainly on small capitalization and illiquid stocks where standard Venture Capital investment criteria should apply. An investment into a small market capitalization stock should be done on a 3-5 year time horizon in order to realized the full potential of the investment opportunity.





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