

Madrid 20 January 2020

Relevant event: 2019 Consolidated annual results and last quarter 2019 results

Under the provisions of Article 17 of the Regulation (EU) No 596/2014 regarding market abuse and article 228 of the modified text of the Spanish Stock Market Act, approved by Spanish Royal Legislative Decree 4/2015, of 23 October and related provisions, as well as Circular 06/2018 of the Spanish Alternative Investment Market (MAB), we are hereby informing you of the following information relating to LLEIDANETWORKS SERVEIS TELEMÀTICS, S.A. (hereinafter, “Lleida.net” or the “Group”). The information outlined in this report is an estimate of the LLEIDA.NET Income Statement 2019 and 4Q 2019 which was prepared based on the unaudited accounting information made available to the Board of Directors. Therefore, this information does not in any way substitute or may be considered the equivalent of the annual financial information provided for by Circular 6/2018 MAB.

Main milestones:

- Quarterly sales and Ebitda improved by 38% and 117% to reach 4.2 million euros and 747 thousand euros respectively.
- ICX WHOLESALE leads the rise in sales with a 67% increase, followed by SaaS with a 34%.
- Annual result before taxes exceeds one million euros, 161% better than in 2018
- Increase in gross annual margin by one million euros, and increase in margin up to 51% on sales
- The Operating result double the result of 2019 fiscal year
- Net financial debt has decreased by 787 thousand euros (-42%) at the closing of the fiscal year 2018

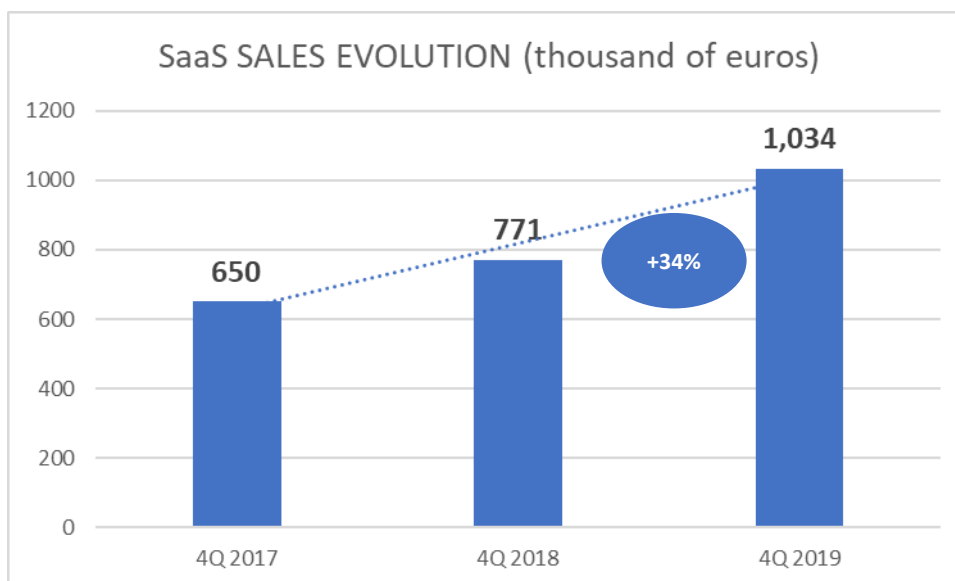
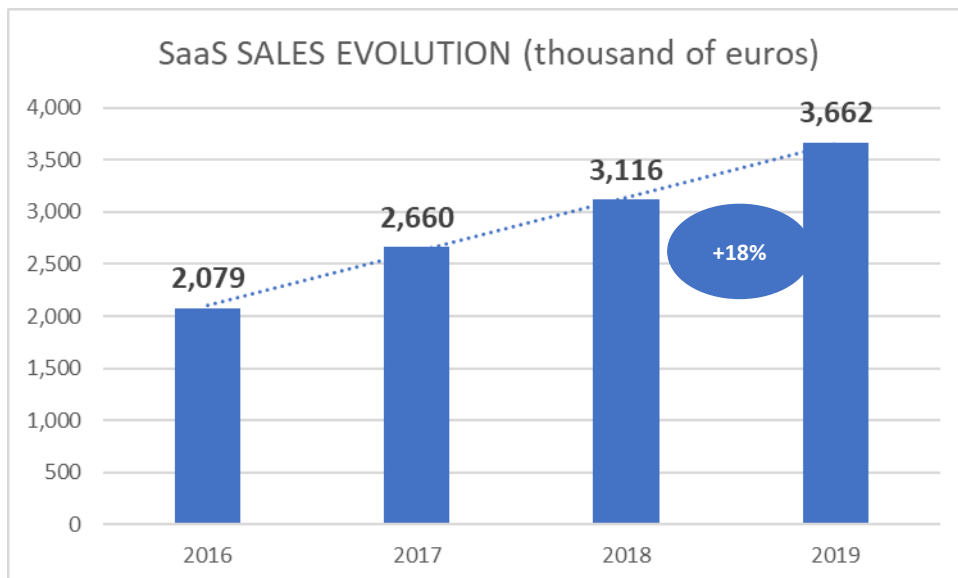
| <i>Figures in thousands of Euros Consolidated</i> | Q4 2018 | Q4 2019 | Var. € | Var. % | 2018 | 2019 | Var. € | Var. % |
|---|--------------|--------------|------------|-------------|--------------|--------------|------------|-------------|
| Sales | 3,022 | 4,185 | 1,163 | 38% | 12,359 | 13,622 | 1,263 | 10% |
| Cost of Sales | (1,422) | (2,132) | (710) | 50% | (6,335) | (6,609) | (274) | 4% |
| Gross Margin | 1,600 | 2,053 | 453 | 28% | 6,024 | 7,013 | 989 | 16% |
| %Margin of sales | 53% | 49% | | | 49% | 51% | | |
| Staff expenses | (780) | (869) | (89) | 11% | (2,838) | (3,292) | (454) | 16% |
| External Services | (734) | (690) | 44 | -6% | (2,319) | (2,489) | (170) | 7% |
| Other incomes | 23 | 48 | 25 | 109% | 27 | 54 | 27 | 100% |
| Work performed by the company for its assets | 235 | 205 | (30) | -13% | 787 | 935 | 148 | 19% |
| EBITDA | 344 | 747 | 403 | 117% | 1,681 | 2,222 | 541 | 32% |
| Depreciation | (289) | (282) | 7 | -2% | (1,152) | (1,135) | 17 | -1% |
| Other results | 0 | (11) | (11) | - | 0 | (11) | (11) | - |
| Operating earnings | 55 | 454 | 399 | 726% | 529 | 1,076 | 547 | 103% |
| Financial Result | (31) | (18) | 13 | -42% | (100) | 22 | 122 | 122% |
| Exchanges Rate Diferences | 25 | (46) | (71) | - | (17) | (24) | (7) | -41% |
| Earning Before Tax | 49 | 390 | 341 | 697% | 412 | 1,074 | 662 | 161% |

| <i>Sales per business line Thousand of euros</i> | Q4 2018 | Q4 2019 | Var. € | Var. % | 2018 | 2019 | Var. € | Var. % |
|--|--------------|--------------|--------------|------------|---------------|---------------|--------------|------------|
| SaaS Services | 771 | 1,034 | 263 | 34% | 3,116 | 3,662 | 546 | 18% |
| SMS Solutions | 724 | 604 | -120 | -17% | 2,668 | 2,504 | -164 | -6% |
| Interconnection Wholesale Solutions | 1,527 | 2,547 | 1,020 | 67% | 6,575 | 7,456 | 881 | 13% |
| Total | 3,022 | 4,185 | 1,163 | 38% | 12,359 | 13,622 | 1,263 | 10% |

Sales follow an upward trend with a 38% increase in 4Q 2019 compared to 4Q 2018.

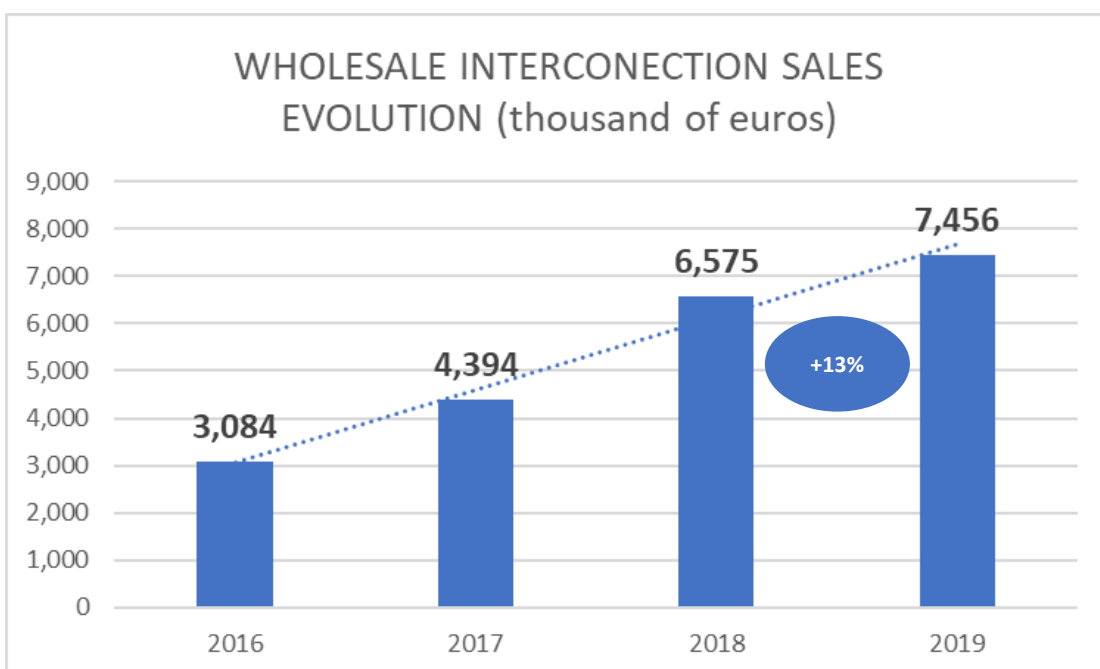
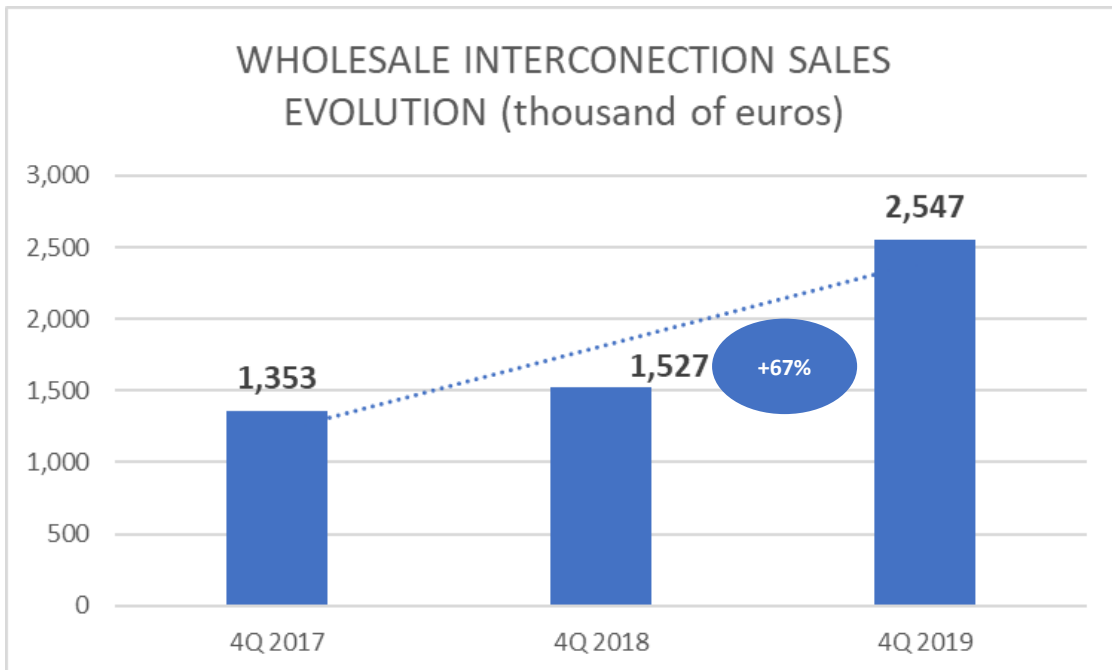
The last quarter of the year reaches **a historic peak in the sales of the SaaS line** reaching, for the first time ever, one million euros. Lleida.net is at the forefront of electronic certification and electronic contracting and at the same time keeps their client's confidence. During 4Q2019, Zurich Insurance Mobile Solutions Ltd has increased the geographical scope of its services, implementing our services in Germany.

International growth continues to be a strategic issue within the group, and during this quarter agreements have been signed in Peru with Financiera Confianza to sign contracts with their clients and providers.

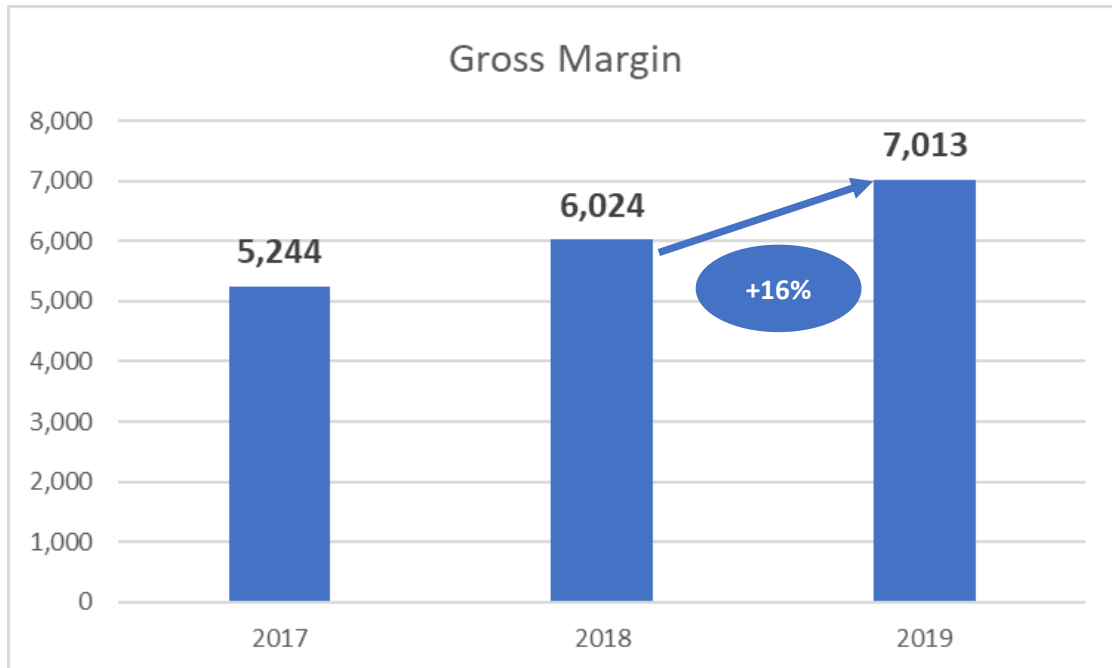


The Wholesale market, which covers SMS sales to operators and aggregators, continues to grow and the group's sales have increased over one million euros during this last quarter. Lleida.net is a trust service provider in this market, and we continue to invest in order to maintain competitive advantages. During this fiscal year, we obtained the license of Indotel (Dominican Telecommunications Institute) to become a fixed telephone and SMS operator, thus opening a new market.

In addition, Lleida.net have signed interconnection agreements with China Mobile and China Telecom operators, which together amount to over one billion customers according to the Q4 of 2018 of the GSMA Intelligence



The gross margin out of sales, in 2019, reached 51%, three percentage points higher than 2018 figures, derived from the important relative weight of SaaS sales.

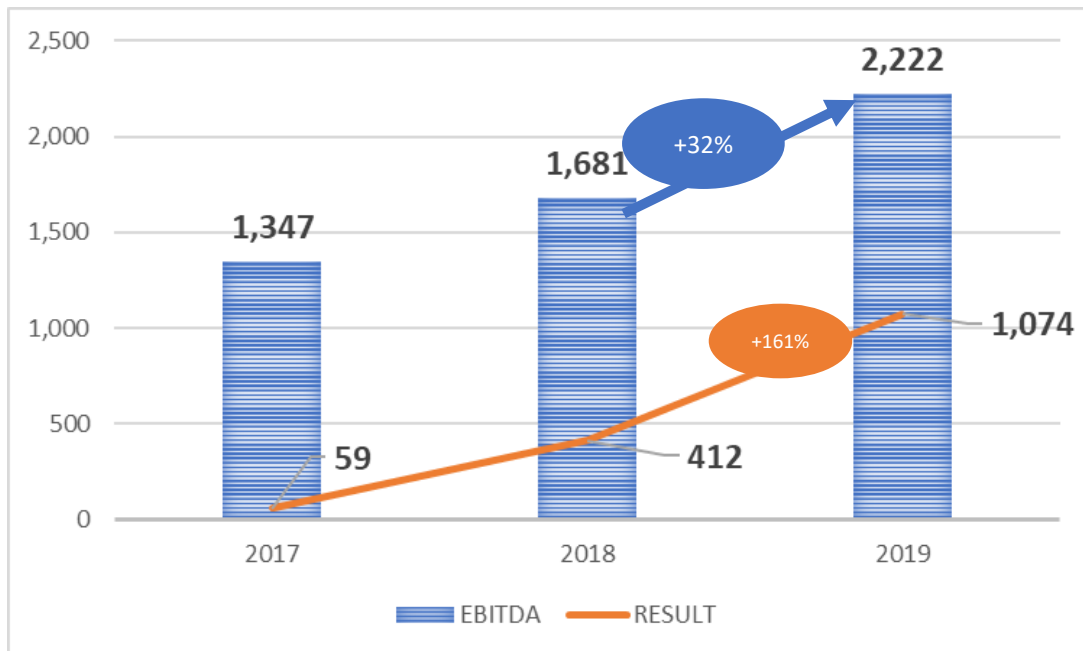
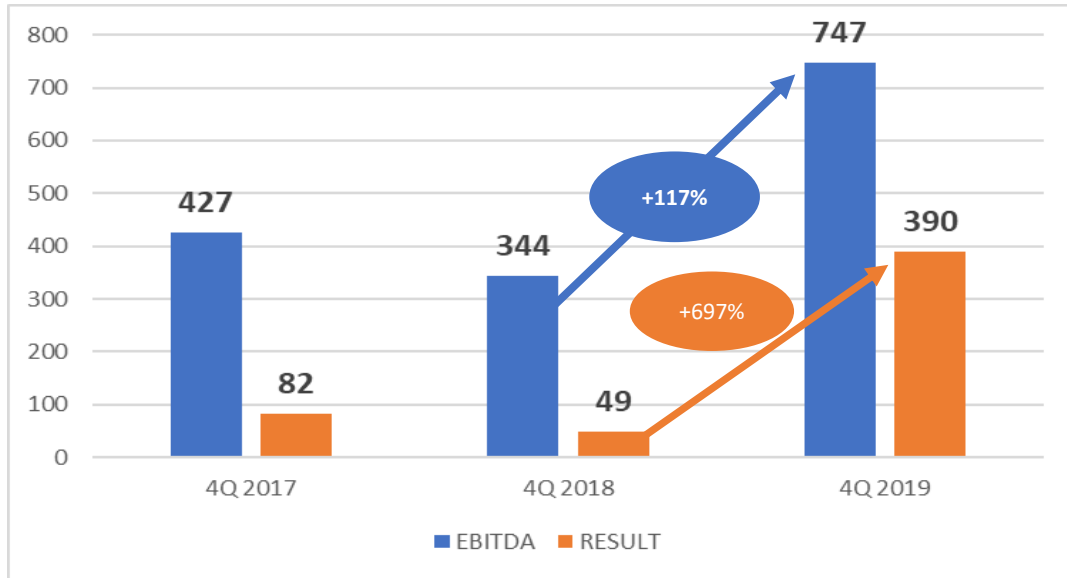


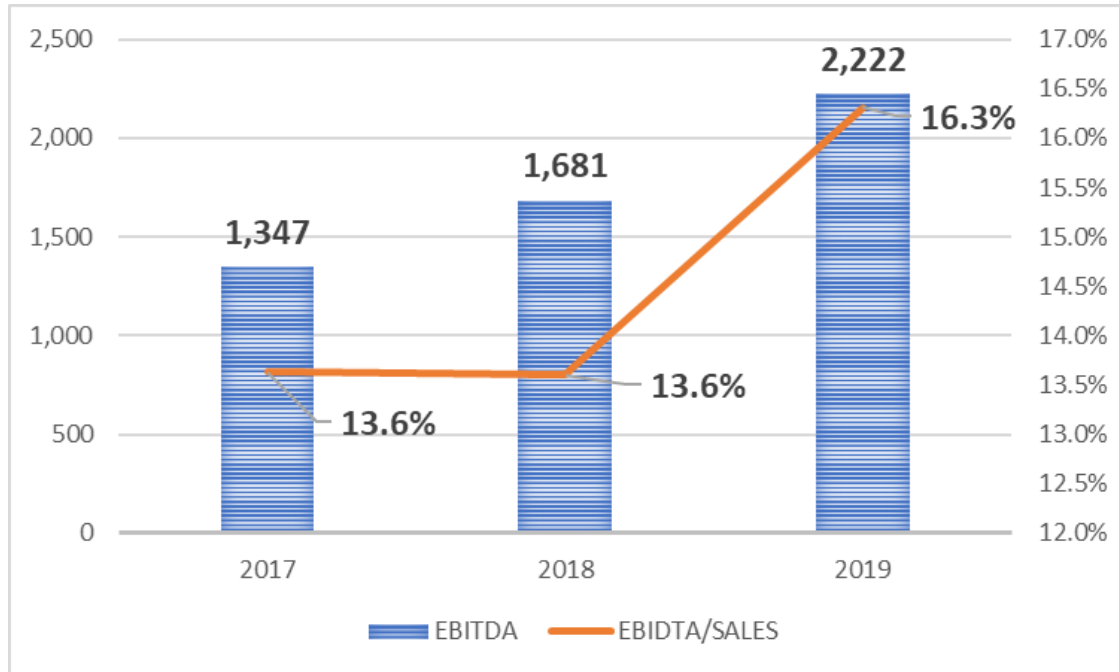
Innovation is Lleida.net most differentiating factor. Within the sector of contracting, certification and identification, continuous developments of both products and processes are required. Lleida.net has invested in 2019, 935 thousand euros aimed at contracting products that have allowed to implement new products in existing customers, as well as attracting new ones.

As described in previous Relevant Events, the internationalization strategy has led to an increase in workforce both in the sales and IT area. Annual staff costs have increased by 16%, reflected into a 24% workforce increase this year.

Foreign services expenses have decreased this 4Q 2019, 6% thanks to the optimization of resources and derived from the fact that there are no costs of joining Euronext this year. The annual increase of 170 thousand euros comes mainly from the collaboration with an outsourcing company for R + D + i projects.

Quarterly EBITDA increases 117% in the quarter, and 32% in annual figures. Second consecutive year with double-digit growth figures in EBITDA and triple-digit results. The EBITDA ratio on sales increases to 16.3% from 13.6% in 2018

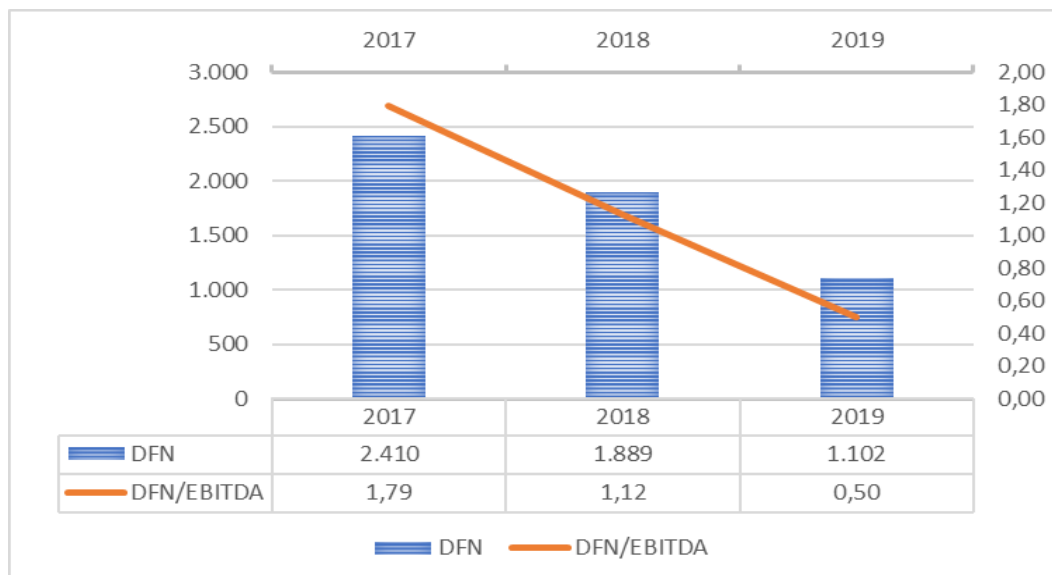




Net financial debt has decreased by 787 thousand euros, (-42%) in relation to 2018, thanks to the cash generated by the company's activity that has been used to redeem loans.

| Thousands of euros | 2018 | 2019 | Var. € | Var. % |
|---|--------------|--------------|-------------|-------------|
| L/t debts | 1,373 | 1,678 | 305 | 22% |
| S/T debts | 2,346 | 1,833 | -513 | -22% |
| Total Debt | 3,719 | 3,511 | -208 | -6% |
| S/T Financial assessments + liquid assets | 1,830 | 2,409 | 579 | 32% |
| NFD | 1,889 | 1,102 | -787 | -42% |

NFD/EBITDA annualised ratio is 0.50x being at the end 2018 of 1.12x. The cash position exceeding 2.4 million euros will allow to meet debt maturities as well as to undertake future investment projects.



Moreover, we are pleased to let you know that on 24 January we will hold our first "Lleida.net



FR: http://www.lleida.net/docs/inversores/fr/20200120_HRelev.pdf
ES: http://www.lleida.net/docs/inversores/es/20200120_HRelev.pdf
ZH: http://www.lleida.net/docs/inversores/zh/20200120_HRelev.pdf

Investor´s Day”, a meeting point to discuss about 2019 consolidated results, to enjoy and discover our local cuisine. To attend please email to internalservices@lleida.net and if you want to dial in please contact investors@lleida.net

We are available for any clarifications needed.

Francisco Sapena Soler

CEO and Chairman of the Board of Directors