

Lleida, 14 October 2019.

Relevant event:

3Q 2019 ESTIMATED CONSOLIDATED RESULTS

Under the provisions of Article 17 of the Regulation (EU) No 596/2014 regarding market abuse and article 228 of the modified text of the Spanish Stock Market Act, approved by Spanish Royal Legislative Decree 4/2015, of 23 October and related provisions, as well as Circular 06/2018 of the Spanish Alternative Investment Market (MAB), we are hereby informing you of the following information relating to LLEIDANETWORKS SERVEIS TELEMÀTICS, S.A. (hereinafter, "Lleida.net" , the "Company "or The "Group").

The information outlined in this report is an estimate of the Lleida.net Income Statement for 3Q 2019 which was prepared based on the unaudited accounting information made available to the Board of Directors. Therefore, this information does not in any way replace or may be considered the equivalent of the annual financial information set forth in Circular 15/2016 MAB.

Relevant Milestones:

- Sales grow by 11%, compared to 3Q18, supported by the 18% increase in SaaS sales.
- Gross margin increases by 20% to 1.7 million euros, due to the increase in the sales margin from 47% to 50%.
- EBITDA has reached 631,000 euros in this quarter, an increase of 52% compared to 3Q18, and currently amounting to 1.5 million euros in accumulated figures of the year.
- The Financial Result is positive derived from the sale of a minority interest and has resulted in a profit of 80,000 euros.
- Earning before tax is maintained, one more quarter, in positive figures and exceeds by 88% the result accumulated on September 30, 2018.
- Lleida.net, within the framework of its strategic plan, continues to incorporate technical and sales staff to strengthen its international expansion and continues to be a benchmark player within the sector.
- Net financial debt has decreased by 650,000 euros (-34%) in connection with the year-end closing thanks to the continuous repayment of loans.

Figures in thousands of euros Consolidated

	3Q 2018	3Q 2019	Var. €	Var.%	Acc. 30/09/2018	Acc. 30/09/2019	Var. €	Var.%
Sales	3,058	3,382	324	11%	9,337	9,437	100	1%
Sales costs	(1,632)	(1,675)	43	3%	(4,913)	(4,477)	(436)	-9%
Gross Margin	1,426	1,707	281	20%	4,424	4,960	536	12%
% Margin out of sales	47%	50%			47%	53%		
Staff expenses	(847)	(952)	105	12%	(2,058)	(2,423)	365	18%
External services	(384)	(345)	(39)	-10%	(1,585)	(1,799)	214	14%
Other incomes	(5)	1	6	120%	4	6	2	50%
Activations	224	219	5	-2%	552	730	178	32%
EBITDA	414	631	217	52%	1,337	1,475	138	10%
Depreciation	(290)	(285)	(5)	-2%	(863)	(853)	(10)	-1%
Other results	(1)	0	1	-	0	0	0	-
Total operation costs	123	346	223	182%	474	622	148	31%
Net Financial Debt	(15)	80	95	633%	(69)	40	109	158%
Exchange Rate Differences	(34)	27	61	179%	(42)	22	64	152%
Earnings before Tax	74	453	379	515%	363	684	321	88%

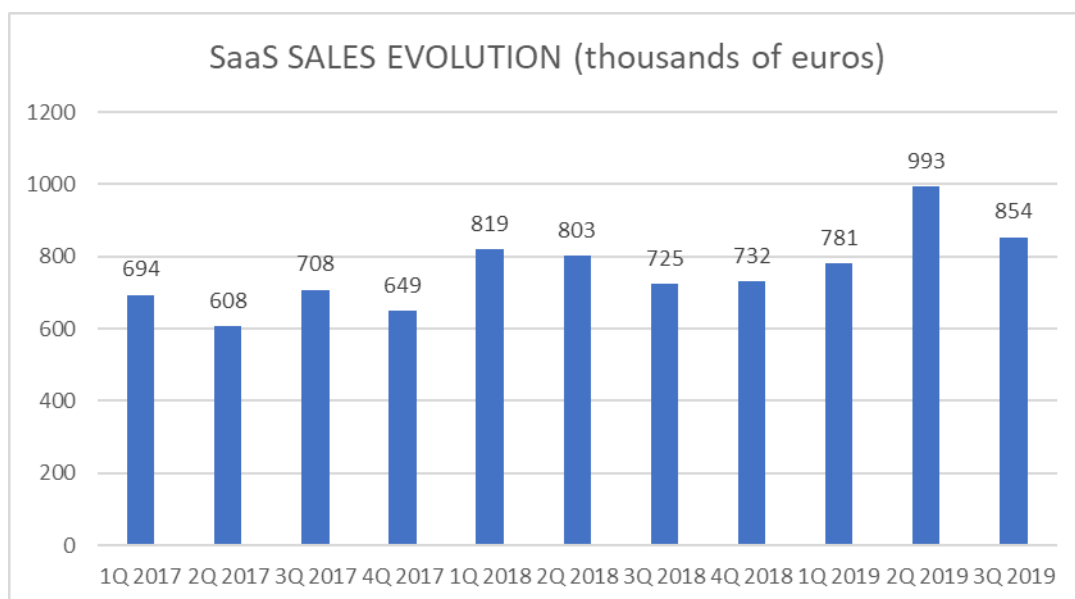
Sales per business line Thousands euros

	3Q 2018	3Q 2019	Var. €	Var.%	Acc. 30/09/2018	Acc. 30/09/2019	Var. €	Var.%
SaaS services	723	854	131	18%	2,345	2,628	283	12%
SMS solutions	518	592	74	14%	1,944	1,900	-44	-2%
Interconnection WHOLESALÉ solutions	1,817	1,935	118	6%	5,048	4,909	-139	-3%
Total	3,058	3,381	323	11%	9,337	9,437	100	1%

SaaS sales follow the upward trend with an increase of 18% compared to 3Q18.

It should be noted that important agreements for international expansion have been signed, such as the agreement with The Professional Courier to distribute our product portfolio in the United Arab Emirates as well as an agreement with BNP subsidiary in Poland that will use our products for claim and debt recovery.

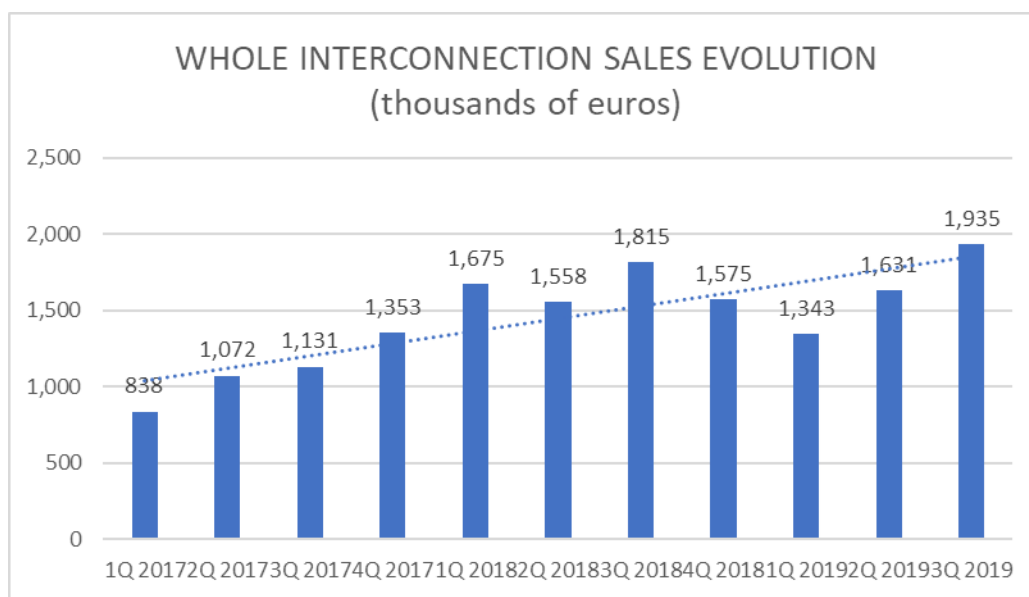
The company continues to attract new customers thanks to the new and enhanced features included in our standard contracting products, such as Click & Sign.



SMS Wholesale sales have marked the best quarter over the last 3 years, reaching 1.9 million euros in 3Q19.

SMS Wholesale has signed a direct agreement of interconnection and transit to third parties with China Mobile operator, through its subsidiary China Mobile International based in Hong Kong and with China Telecom through its subsidiary China Telecom Global. Both operators amount to over one billion customers, 713 million China Mobile and 303 million China Telecom respectively, according to Q4 2018 report of the GSMA Intelligence.

SMS remains a strategic part of the company, being a key factor for Lleida.net the gross margin of each operation and not so much the sales that may be less predictable since they depend on the specific demand of our customers.



Gross margin out of sales increases to 53% due to the weight SaaS line has over the global sales.

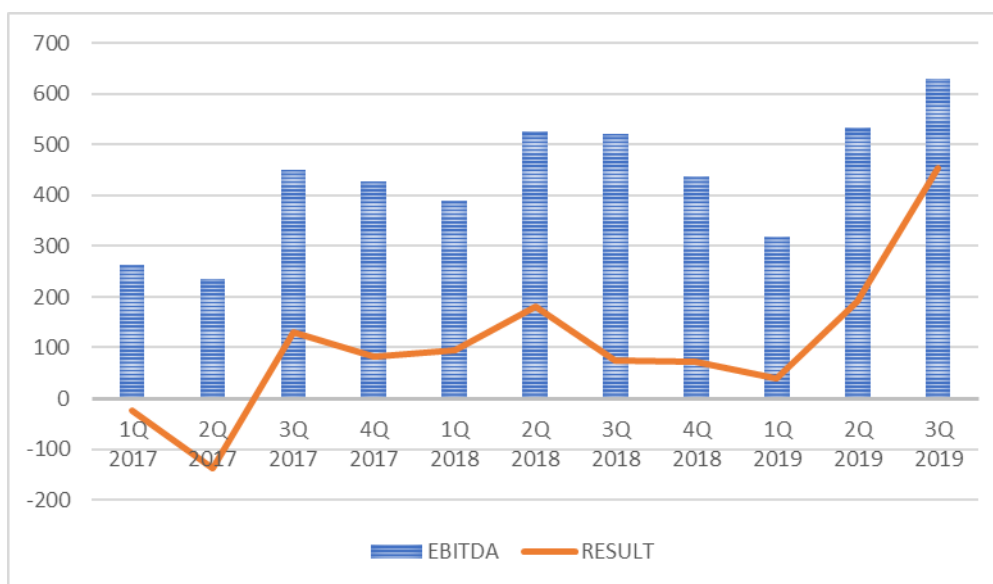
We expect the trend to continue as the products we are promoting for 2019-2020 are focused on areas of **high added value** such as identity verification and validation systems, via video conference (eKYC). This commitment involves a constant and intense investment in R & D+i, with an increase of 178,000 euros compared to the same period of 2018.

Our growth plan continues to support strategies to attract talent. **The new employees recruited over the last 12 months were focused on sales force in Perú, Colombia and México with the incorporation of higher qualifications and engineering profiles.** This 26% increase in the recruited staff, has led to an increase in staff costs of 18% during first nine months of 2019.

The costs of external services rose by 14% during this year, derived from the expenses arising from the new personnel hired as well as by the participation in a greater number of trade events worldwide.

Both the EBITDA and the result before taxes continue in positive figures, reaching an all-time high of the last three years, the increase in sales and the gross margin have enabled the company to continue with the strategic plan attracting talent.

The financial result has incorporated a positive result of 100,000 euros, derived from the sale of a non-strategic minority interest.



Net financial debt has decreased by 650,000 euros (-34%) at the closing of the fiscal year 2018 thanks to the continuous repayment of loans

NFD / EBITDA annualised ratio is 0.63 in the third quarter of 2019.

Thousands of euros	31/12/2018	30/09/2019	Var. €	Var. %
L/t debts	1,373	1,864	491	36%
S/T debts	2,346	1,700	-646	-28%
Total Debt	3,719	3,564	-155	-4%
S/T Financial assessments + liquid assets	1,830	2,325	495	27%
NFD	1,889	1,239	-650	34%

We are available for any clarifications needed

Yours sincerely,

Francisco Sapena Soler

CEO and Chairman of the Board of Directors